



J THOMAS & COMPANY PRIVATE LIMITED

GUWAHATI MARKET SYNOPSIS - SALE 39/2025

(*NEW SEASON TEAS ONLY)

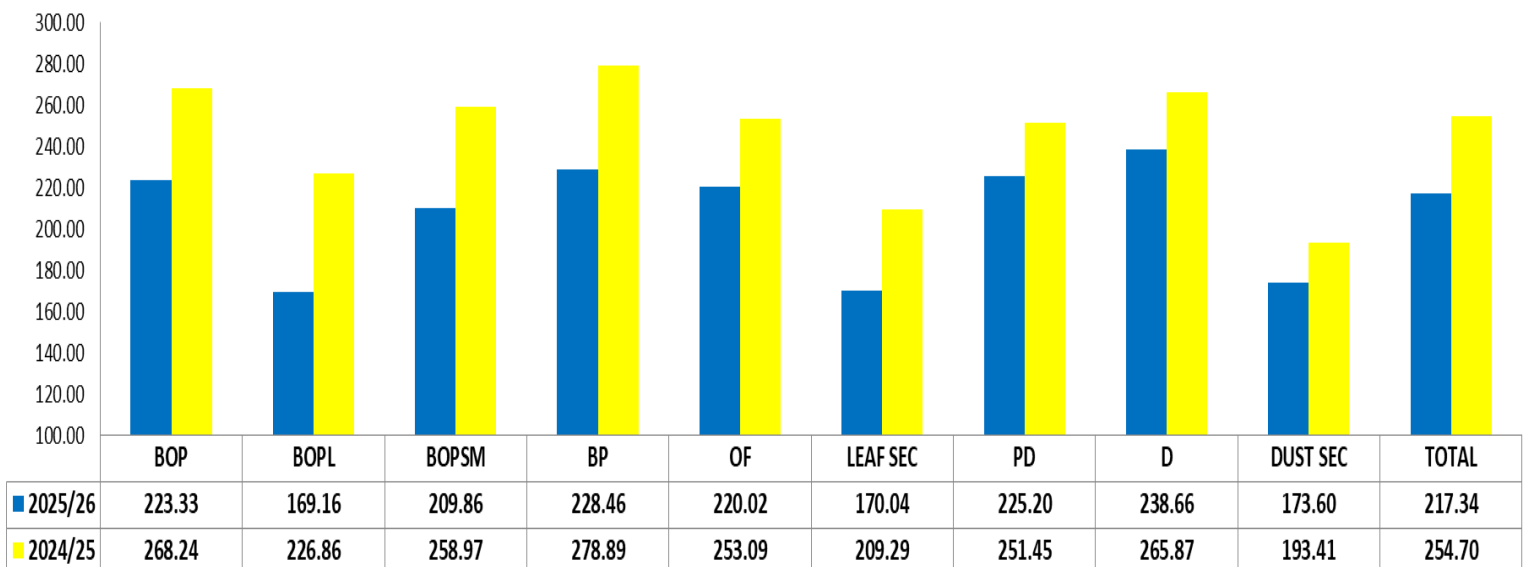
Market Report	
LEAF	DUST
<ul style="list-style-type: none"> * Market witnessed good demand. * Liquoring Assams sold firm around last levels. * Cleaner mediums followed a similar trend. * Remainder irregular and lower. 	<ul style="list-style-type: none"> * Market witnessed fair demand. * Select liquoring sorts around last. * Remainder easier.

Buying Analysis	
LEAF	DUST
<ul style="list-style-type: none"> * WI: Operated on liquoring varieties. * HUL: Operated. * NI: Good support on clean and liquoring varieties. * TCPL: Operated on plainer sorts. * Internals: Fair support. * Exporters: Fair support on bolder broken. 	<ul style="list-style-type: none"> * Major Blenders: Operated. * WI: Operated. * Internals: Fair support.

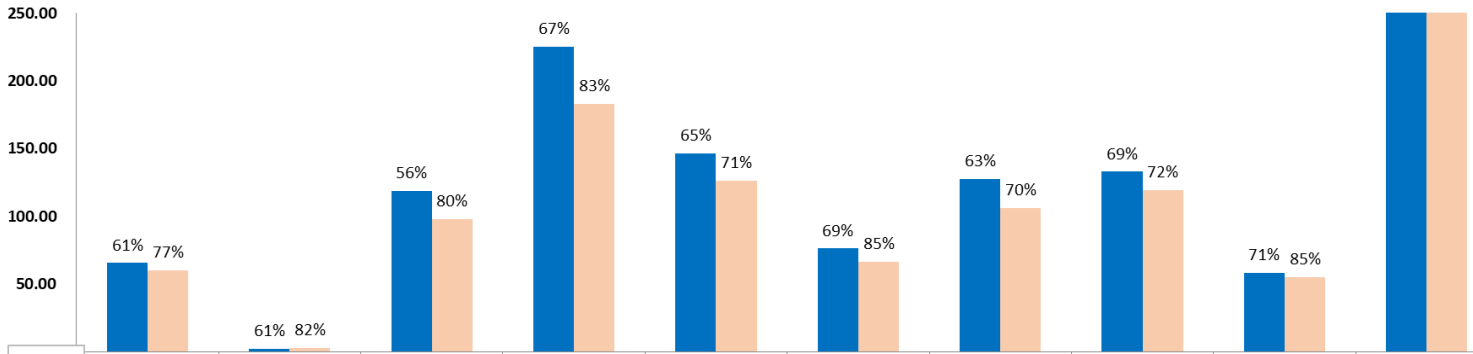
AUCTION AVERAGES												
	2025/26			2024/25			2023/24			UPTO SALE 39		
	SALE 39	SALE 38	+/-	SALE 39	SALE 38	+/-	SALE 39	SALE 38	+/-	2025/26	2024/25	2023/24
LEAF	198.62	198.49	0.13	255.03	262.38	-7.35	199.41	197.08	2.33	215.30	259.15	205.25
DUST	205.32	189.63	15.69	258.67	260.56	-1.89	195.89	196.56	-0.67	221.41	246.20	198.26
TOTAL	200.83	195.47	5.36	256.32	261.78	-5.45	198.42	196.93	1.48	217.34	254.70	203.21

GTAC AUCTION AVERAGES										
SALE		32	33	34	35	36	37	38	39	
LEAF	2025/26	212.16	203.25	193.29	196.73	199.21	196.02	198.49	198.62	
	2024/25	262.40	267.26	267.69	265.69	262.95	263.42	262.38	255.03	
DUST	2025/26	221.30	220.99	202.14	197.89	196.64	196.34	189.63	205.32	
	2024/25	243.35	254.65	260.20	258.41	255.88	260.56	260.56	258.67	
TOTAL	2025/26	215.08	209.32	196.49	197.12	198.34	196.13	195.47	200.83	
	2024/25	256.07	262.86	265.13	263.10	260.34	262.41	261.78	256.32	

GTAC Grade Wise Averages Upto Sale 39



GTAC Grade Wise Sold Quantities & Sold % Upto Sale 39



L. KGS	BOP	BOPL	BOPSM	BP	OF/PF	LEAF SEC	PD	D/CD	DUST SEC	TOTAL
■ 2025/26	65.41	1.96	118.67	225.35	146.25	76.16	127.74	132.93	58.05	952.53
■ 2024/25	60.08	2.40	98.01	182.84	126.05	66.10	106.03	119.50	55.06	816.06

OFFER / SOLD QUANTITY & AVERAGE PRICE (2025/26)

	THIS SALE				LAST SALE				UPTO SALE 39			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	33,42,724	24,31,747	206.86	27%	37,72,460	25,11,814	206.11	33%	6,82,43,911	4,25,32,131	221.19	38%
FANNINGS	12,33,232	9,05,170	200.03	27%	13,38,492	8,77,643	201.00	34%	2,25,55,885	1,46,25,490	220.02	35%
LEAF SEC.	6,05,287	4,22,232	148.10	30%	6,35,951	4,47,342	150.80	30%	88,35,974	62,23,708	163.90	30%
LEAF TOTAL	51,81,242	37,59,149	198.62	27%	57,46,903	38,36,798	198.49	33%	9,96,35,770	6,33,81,329	215.30	36%
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	21,56,214	14,93,559	217.70	31%	23,17,227	15,68,421	200.72	32%	3,95,48,210	2,60,66,699	232.06	34%
DUST SEC.	5,80,415	3,57,579	153.62	38%	6,39,588	4,21,466	148.39	34%	82,27,446	58,05,450	173.60	29%
DUST TOTAL	27,36,629	18,51,138	205.32	32%	29,56,816	19,89,887	189.63	33%	4,77,75,656	3,18,72,149	221.41	33%
TOTAL	79,17,871	56,10,287	200.83	29%	87,03,718	58,26,686	195.47	33%	14,74,11,426	9,52,53,479	217.34	35%

OFFER / SOLD QUANTITY & AVERAGE PRICE

LEAF	THIS SALE				LAST SALE				UPTO SALE 39			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2025/26	51,81,242	37,59,149	198.62	27%	57,46,903	38,36,798	198.49	33%	9,96,35,770	6,33,81,329	215.30	36%
2024/25	47,03,541	35,72,671	255.03	24%	44,81,942	34,91,919	262.38	22%	6,77,88,511	5,35,47,560	259.15	21%
DUST	THIS SALE				LAST SALE				UPTO SALE 39			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2025/26	27,36,629	18,51,138	205.32	32%	29,56,816	19,89,887	189.63	18963%	4,77,75,656	3,18,72,149	221.41	33%
2024/25	25,55,768	19,67,982	258.67	23%	25,03,967	17,35,311	260.56	31%	3,82,52,889	2,80,58,529	246.20	27%
TOTAL	THIS SALE				LAST SALE				UPTO SALE 39			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2025/26	79,17,871	56,10,287	200.83	29%	87,03,718	58,26,686	195.47	33%	14,74,11,426	9,52,53,479	217.34	35%
2024/25	72,59,309	55,40,653	256.32	24%	69,85,908	52,27,230	261.78	25%	10,60,41,400	8,16,06,089	254.70	23%

PRICE RANGE

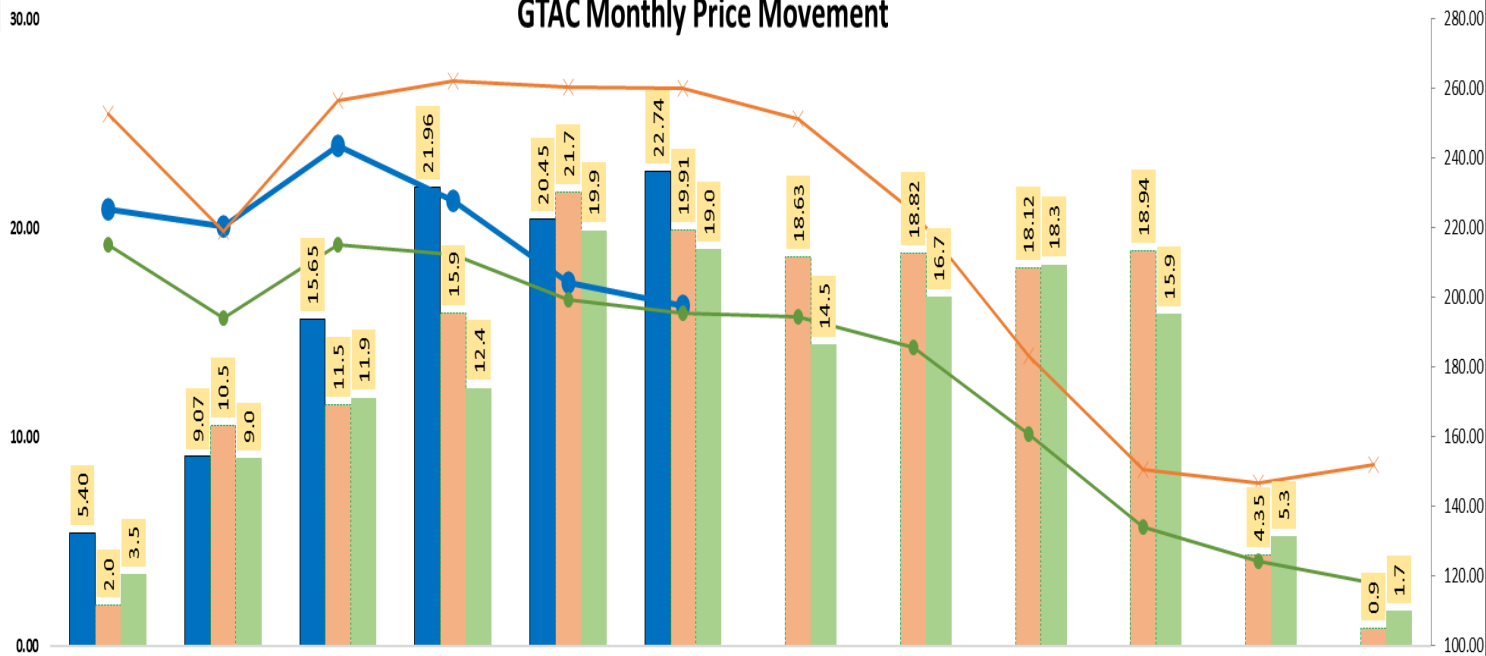
% OF TEAS SOLD	LEAF					DUST				
	2025/26		UPTO SALE 39			2025/26		UPTO SALE 39		
	SALE 39	SALE 38	2025/26	2024/25	2023/24	SALE 39	SALE 38	2025/26	2024/25	2023/24
BELOW 150	35	32	23	7	23	26	33	20	9	27
BETWEEN 151.00-200.00	21	24	25	15	29	21	26	25	21	27
BETWEEN 201.00-250.00	19	21	21	27	26	26	24	21	25	27
BETWEEN 251.00-300.00	16	17	17	23	14	20	14	18	20	14
BETWEEN 301.00-350.00	7	5	10	17	6	6	3	10	16	3
BETWEEN 351.00-400.00	2	2	2	9	1	1	0	4	7	1
ABOVE 400.00	0	0	1	3	1	0	0	2	2	0

FUTURE FRESH OFFERING (IN PACKAGES)

SALE NO	THIS YEAR-2025			LAST YEAR-2024			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
41	1,17,127	46,275	1,63,402	1,23,376	41,520	1,64,896	-6,249	4,755	-1,494
42	1,12,675	46,462	1,59,137	1,22,154	45,240	1,67,394	-9,479	1,222	-8,257
43	1,06,515	43,083	1,49,598	1,14,804	47,568	1,62,372	-8,289	-4,485	-12,774
TOTAL	3,36,317	1,35,820	4,72,137	3,60,334	1,34,328	4,94,662	-24,017	1,492	-22,525

M KGS

GTAC Monthly Price Movement



	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR
2025 AVG.	225.49	220.63	243.58	227.80	204.29	197.67						
2024 AVG.	252.77	219.00	256.54	262.32	260.67	260.10	251.52	224.62	183.13	150.73	146.92	152.01
2023 AVG.	215.34	194.23	215.06	212.53	199.50	195.65	194.48	185.85	160.86	134.31	124.23	118.06

* Please note September 2025-26 Price is calculated on SALE 36,37,38,39 Only

GTAC BUYING FOR THE SALE 39

	LEAF			DUST			TOTAL				
	Kgs	AVG	%	Kgs	AVG	%	Kgs	AVG	%		
OFFER	51,81,242.0	Kgs		OFFER	27,36,628.9	Kgs	OFFER	79,17,870.9	Kgs		
SOLD	37,59,148.8	Kgs		SOLD	18,51,138.1	Kgs	SOLD	56,10,286.9	Kgs		
SOLD %	73%			SOLD %	68%		SOLD %	71%			
ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%
TCPL	3,45,942	139.54	9%	TCPL	4,47,742	201.35	24%	TCPL	7,93,685	174.41	14%
HUL	4,04,782	202.11	11%	HUL	3,56,967	210.60	19%	HUL	7,61,749	206.09	14%
W.India	7,29,250	228.42	19%	W.India	2,69,445	199.27	15%	W.India	9,98,694	220.56	18%
WI.Pack	2,63,300	211.69	7%	WI.Pack	1,00,240	270.15	5%	WI.Pack	3,63,540	227.81	6%
N.India	7,11,847	169.00	19%	N.India	2,34,895	201.43	13%	N.India	9,46,742	177.04	17%
NI.Pack	2,77,972	244.25	7%	NI.Pack	9,165	271.96	0%	NI.Pack	2,87,138	245.14	5%
Packeteers	71,680	159.00	2%	Packeteers	38,783	176.51	2%	Packeteers	1,10,463	165.15	2%
C.India	49,227	241.85	1%	C.India	47,465	226.12	3%	C.India	96,692	234.12	2%
Exports	1,61,191	195.95	4%	Exports	20,514	154.12	1%	Exports	1,81,706	191.23	3%
Local	3,07,576	178.86	8%	Local	90,886	156.08	5%	Local	3,98,462	173.67	7%
S.India	1,09,252	308.12	3%	S.India	1,60,419	216.31	9%	S.India	2,69,672	253.51	5%
Others	3,27,130	190.98	9%	Others	74,616	194.92	4%	Others	4,01,746	191.71	7%
TOTAL	37,59,149	198.62	100%	TOTAL	18,51,138	205.32	100%	TOTAL	56,10,287	200.83	100%

GTAC ASSAM BATTING ORDER UPTO SALE 39

MARK	2025-26			2024-25		
	RANK	KGS	AVG	RANK	KGS	AVG
HOOKHMOL	1	95,730	489.46	1	77,174	498.37
HALMARI	2	2,86,459	423.59	3	2,65,735	439.78
HATIMARA	3	2,60,766	418.61	2	1,39,149	446.05
DECKIAJULI	4	2,81,817	399.44	5	2,32,821	390.28
BANAMALIE	5	97,104	376.67	4	1,03,907	403.78
KAMARBUND	6	1,42,283	357.43	6	1,40,775	382.53
DOOLAHAT	7	1,47,154	356.38	22	1,39,207	351.42
HUNWAL	8	73,202	355.95	35	1,62,429	340.01
HIRAJULI	9	89,963	353.45	7	1,19,257	381.30
GELAKEY	10	1,80,584	346.45	9	1,52,496	376.24
DOOMNI	11	5,32,477	345.75	13	5,81,392	368.43
KEYHUNG	12	83,274	345.63	34	2,26,307	341.78
DUFLATING	13	1,33,411	341.44	8	1,96,611	376.95
GHILLIDARY	14	1,09,748	339.36	11	1,02,364	371.54
LOHPOHIA	15	77,009	338.34	16	1,10,926	363.37
SOCKETING	16	1,59,384	333.18	14	1,50,087	364.68
DEHA	17	2,15,389	332.67	10	1,93,083	373.15
DEOHALL	18	4,47,869	331.55	36	3,87,143	339.03
KHONA	19	1,93,733	329.31	12	1,47,765	370.79
JAMIRAH	20	93,167	328.71	15	88,336	364.65
RAJMAI	21	52,233	326.50	58	1,54,910	319.04
DHOOOLIE	22	97,815	319.89	29	93,173	344.90
HALEM	23	61,500	319.77	81	2,19,139	304.74
BORSILLAH	24	2,85,571	319.75	18	2,11,894	361.90
HAROOCHARAI	25	2,35,233	319.64	31	2,23,331	343.38

* Above 50,000 Kgs

ASSAM BATTING ORDER (GTAC+CTTA) UPTO SALE 39

MARK	2025-26			2024-25		
	RANK	KGS	AVG	RANK	KGS	AVG
HOOKHMOL	1	2,13,392	496.55	2	1,57,326	506.49
GATOONGA	2	2,04,464	444.83	1	2,90,323	521.29
HALMARI	3	4,69,791	420.75	6	4,10,076	434.73
HATIMARA	4	2,60,766	418.61	4	1,88,905	452.60
MOKRUNG	5	1,01,541	411.75	3	1,95,576	486.61
DECKIAJULI	6	2,81,817	399.44	11	2,32,821	390.28
BEHUBOR	7	52,912	397.24		31,032	416.36
SALKATHONI	8	2,37,683	385.75	5	2,39,836	441.33
BANAMALIE	9	97,104	376.67	8	1,03,907	403.78
DOOLAHAT	10	3,19,468	372.38	37	3,48,572	359.42
BORJAN	11	2,55,474	362.85	14	2,49,974	383.46
KHARIKATIA	12	2,76,838	359.96	12	2,80,393	388.83
DOOMURDULLUNG	13	2,68,696	359.35	7	4,04,610	409.12
KAMARBUND	14	1,42,283	357.43	15	1,40,775	382.53
HIRAJULI	15	89,963	353.45	16	1,19,257	381.30
HAJUA	16	2,38,644	350.52	9	3,58,963	400.67
GELAKEY	17	1,80,584	346.45	19	1,52,496	376.24
DOOMNI	18	5,38,414	345.47	24	5,83,362	368.33
DUFLATING	19	2,48,462	343.99	13	2,81,965	385.65
KOONTAI(B)	20	9,12,775	343.56	17	10,55,610	381.03
GHILLIDARY	21	1,13,491	340.56	10	1,49,473	391.35
LOHPOHIA	22	77,009	338.34	31	1,10,926	363.37
NAHORHABI	23	66,752	335.66			
DEHA	24	2,15,389	332.67	21	1,93,083	373.15
DEOHALL	25	4,47,869	331.55	57	3,87,143	339.03

* Above 50,000 Kgs

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